## UNIVERSITY OF MUMBAI <br> No. UG//09 of 2016-17

## CIRCULAR:-

A reference is invited to the Syllabi relating to the Bachelor of Management Studies (B.M.S) degree programme vide this office Circular No. UG/144 of 2011 dated $14^{\text {th }}$ June, 2011 the Principals of affiliated Colleges in Commerce are hereby informed that the approved by the Academic Council at its meeting held on $24^{\text {th }}$ June, 2016 vide item No. 4.80 and that in accordance therewith, the revised syllabus as per Choice Based Credit System for (B.M.S) Program - Course Structure (Sem. I to VI), which is available on the University's web site (wnw.muacin) and that the same has been brought into force with effect from the academic year 2016-17.

$$
\text { MUMBAI - } 400032
$$

October, 2016

To,
The Principals of affiliated Colleges in Commerce and the Heads of recognized Institutions concerned.

## A.C/4.80/24/06/2016

## No. UG/ 109 -A of 2016-17 MUMBAI-400 03225 October, 2016

Copy forwarded with compliments for information to:-

1) The Dean, Faculty of Commerce,
2) The Director, Board of College and University Development.
3) The Controller of Examinations,
4) The Professor-cum- Director, Institute of Distance and Open Learning (IDOL),
5) The Co-Ordinator, University Computerization Centre.

## Olniuersity of $\mathfrak{A l l u m b a i}$



# Bachelor of Management Studies (BMS) Programme 

Three Year Integrated ProgrammeSix Semesters
Course Structure

Under Choice Based Credit, Grading and Semester System

To be implemented from Academic Year- 2016-2017 Progressively

Board of Studies-in-Business Management, University of Mumbai

Board of Studies-in-Business Management, University of Mumbai1 | ${ }^{\mathrm{P}} \mathrm{g} \mathrm{g} \mathrm{e}$

# Bachelor of Management Studies (BMS) Programme <br> Under Choice Based Credit, Grading and Semester System Course Structure 

$\square$
(To be Implemented from Academic Year- 2016-2017)



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| SYBMS |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| (To be Implemented from Academic Year-2017-2018) |  |  |  |  |  |
| No. of Courses | Semester III | Credits | No. of Courses | Semester IV | Credits |
| 1 | Elective Courses (EC) |  | 1 | Electlve Courses (EC) |  |
| 1 \& 2 | *Any one group of courses from the following list of the courses | 06 | 1\&2 | *+ Any one group of course: from the following list of the courses | 06 |
| 2 | Ability Enhancement Courses (AEC) |  | 2 | Ability Enhancement Courses (AEC) |  |
| 3 | Information Techmology in Business Management - 1 | 02 | 3 | Information Iechnolopy in Bushes: Management II | 02 |
| 3 | Core Courses (CC) |  | 3 | Core Courses (CC) |  |
| 4 | Environmental Management | 03 | 1 | Busines: Economics-II | 03 |
| 5 | Business Planning \& Entrepreneurial Management | 03 | 5 | Business Research Methods | 03 |
| 6 | Accounting for Managerial Decisions | 03 | 6 | Ethics \& Governance | 03 |
| 7 | Strategic Management | 03 | 7 | Production \& Total Quality Management | 03 |
|  | Total Credits | 20 |  | Total Credits | 20 |


|  | *List of group of ElectiveCourses(EC) for Semester III (Any two) |  | ** List of group of Elective Courses(EC) for Semester IV (Any two) |
| :---: | :---: | :---: | :---: |
| Group A: Finance Electives (Any Two Courses) |  |  |  |
| 1 | Basics of Financial Services | 1 | Financial Institutions \& Markets |
| 2 | Introduction to Cost Accounting | 2 | Auditing |
| 3 | Equity \& Debt Market | 3 | Strategic Cost Management |
| 4 | Corporate Finance | 1 | Behavioural Finance |
| Group B:Marketing Electives (Any Two Courses) |  |  |  |
| 1 | Consumer Behaviour | 1 | Integrated Marketing Communication |
| 2 | Product Innovations Management | 2 | Rural Marketing |
| 3 | Advertising | 3 | Event Marketing |
| 4 | Social Marketing | 4 | Tourism Marketing |
| Group C: Human Resource Electives(Any Two Courses) |  |  |  |
| 1 | Recruitment \& Selection | 1 | Human Resource Planning \& Information System |
| 2 | Motivation and Leadership | 2 | Training \& Development in HRM |
| 3 | Employees Relations \& Welfare | 3 | Change Management |
| 4 | Organisation Behaviour \& HRM | 4 | Conflict \& Negotiation |
| Note: Group selected in Semester III will continue in Semester IV |  |  |  |

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| TYBMS |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| (To be Implemented from Academ/c Year-2018-2019) |  |  |  |  |  |
| No. of Courses | Semester V | Credits | No. of Courses | Semester VI | Credits |
| 1 | Elective Courses (LC) |  | 1 | Electlve Courses (EC) |  |
| $1,2,3 \&$ 1 | *Any lour course: from the Iollowherg list of the courses | 12 | $\begin{array}{r} 1,2,3 \& \\ 4 \end{array}$ | **^ny four courses from the following, list of the courses | 12 |
| 2 | Core Courses (CC) |  | 2 | Core Courses (CC) |  |
| 5 | Logisilc: \& Supply Chain Management | 04 | 5 | Operation Research | 04 |
| 3 | $\checkmark$ Project Work |  | 3 | $\checkmark$ Project Work |  |
| 6 | Project Work I | 04 | 6 | Project Work II | 04 |
|  | Total Credits | 20 |  | Total Credits | 20 |

$\checkmark$ Note: Project work is considered as a special course involving application of knowledge in solving/analyzing/exploring a real life situation/ difficult problem. Project work would be of 04 credits. A project work may be undertaken in any area of Elective Courses/ study area selected

|  | *LIst of group of Elective Courses(EC) for Semester V (Any four) |  | ** List of group of Elective Courses(EC) for Semester VI (Any four) |
| :---: | :---: | :---: | :---: |
| Group A: Finance Electlves (Any four Courses) |  |  |  |
| 1 | Investment Analysis \& Portfolio Management | 1 | International Finance |
| 2 | Commodity \& Derivatives Market | 2 | Innovative Financial Services |
| 3 | Wealth Management | 3 | Project Management |
| 1 | Strategic Financial Management | 4 | Risk Management in Banking Sector |
| 5 | Risk Management | 5 | Direct Taxes |
| 6 | Financing. Rural Development | 6 | Indirect Taxes |
| Group B:Marketing Electives (Any four Courses) |  |  |  |
| 1 | Services Marketing | 1 | Brand Management |
| 2 | E-Commerce \& Digital Marketing | 2 | Retail Management |
| 3 | Sales \& Distribution Management | 3 | International Marketing |
| 4 | Customer Relationship Management | 4 | Media Planning \& Management |
| 5 | Industrial Marketing | 5 | Corporate Communication \& Public Relations |
| 6 | Strategic Marketing Management | 6 | Marketing of Non Profit Organisation |
| Group C: Human Resource Electives (Any four Courses) |  |  |  |
| 1 | Finance for HR Professionals \& Compensation Management | 1 | HRM in Global Perspective |
| 2 | Strategic Human Resource Management \& HR Policies | 2 | Organisational Development |
| 3 | Performance Management \& Career Planning | 3 | HRM in Service Sector Management |
| 4 | Industrial Relations | 4 | Workforce Diversity |
| 5 | Talent \& Competency Management | 5 | Human Resource Accounting \& Audit |
| 6 | Stress Management | 6 | Indian Ethos in Management |
| Note: Group selected in Semester III will continue in Semester V \& Semester VI |  |  |  |

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