### No. UG/109 of 2016-17

#### CIRCULAR:-

A reference is invited to the Syllabi relating to the Bachelor of Management Studies (B.M.S) degree programme <u>vide</u> this office Circular No. UG/144 of 2011 dated 14<sup>th</sup> June, 2011 the Principals of affiliated Colleges in Commerce are hereby informed that the approved by the Academic Council at its meeting held on 24<sup>th</sup> June, 2016 <u>vide</u> item No. 4.80 and that in accordance therewith, the revised syllabus as per Choice Based Credit System for (B.M.S) Program – Course Structure (Sem. I to VI), which is available on the University's web site (<a href="https://www.mu.ac.in">www.mu.ac.in</a>) and that the same has been brought into force with effect from the academic year 2016-17.

MUMBAI – 400 032 October, 2016 (Dr.M.A. Khan) REGISTRAR

To,

The Principals of affiliated Colleges in Commerce and the Heads of recognized Institutions concerned.

### A.C/4.80 /24/06/2016

No. UG/109-A of 2016-17

MUMBAI-400 032

25 October, 2016

Copy forwarded with compliments for information to:-

- 1) The Dean, Faculty of Commerce,
- 2) The Director, Board of College and University Development,
- 3) The Controller of Examinations,
- 4) The Professor-cum- Director, Institute of Distance and Open Learning (IDOL),
- 5) The Co-Ordinator, University Computerization Centre.

(Dr.M.A. Khan) REGISTRAR

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# University of Mumbai



Bachelor of Management Studies
(BMS) Programme
Three Year Integrated ProgrammeSix Semesters
Course Structure

Under Choice Based Credit, Grading and Semester System

To be implemented from Academic Year- 2016-2017 Progressively

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## **Bachelor of Management Studies (BMS) Programme**

Under Choice Based Credit, Grading and Semester System
Course Structure

### **FYBMS**

(To be implemented from Academic Year- 2016-2017)

No. of Courses	Semester I	Credits	No. of Courses	Semester II	Credits	
1	Elective Courses (EC)		1	Elective Courses (EC)		
1	Introduction to Financial Accounts	03	1	Principles of Marketing	03	
2	Business Law	03	2	Industrial Law	03	
3	Business Statistics	03	3	<b>Business Mathematics</b>	03	
2	Ability Enhancement Course	s (AEC)	AEC) 2 Ability Enhancement Cour		es (AEC)	
2A	Ability Enhancement Compu Course (AECC)	Isory	2A	Ability Enhancement Compuls Course (AECC)	sory	
4	Business Communication - I	03	4	Business Communication -II	03	
2B	*Skill Enhancement Courses (SEC)		2B	**Skill Enhancement Courses (	(SEC)	
5	Any one course from the following list of courses	02	5	Any one course from the following list of the courses	02	
3	Core Courses (CC)	1783	3	Core Courses (CC)		
6	Foundation of Human Skills	03	6	Business Environment	03	
7	Business Economics-I	03	7	Principles of Management	03	
	Total Credits	20	II. Jerr	Total Credits	20	

	*List of Skill Enhancement Courses (SEC) for Semester I (Any One)		**List of Skill Enhancement Courses (SEC) for Semester II (Any One)
1	Foundation Course - I	1	Foundation Course - Value Education and Soft Skill - II
2	Foundation Course in NSS - I	2	Foundation Course in NSS - II
3	Foundation Course in NCC - I	3	Foundation Course in NCC - II
4	Foundation Course in Physical Education - I	4	Foundation Course in Physical Education - M

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### **SYBMS**

(To be implemented from Academic Year- 2017-2018)

No. of Courses	Semester III	Credits	No. of Courses	Semester IV	Credits
1	Elective Courses (EC)		1	Elective Courses (EC)	
1 & 2	*Any one group of courses from the following list of the courses	06	1 & 2	** Any one group of courses from the following list of the courses	06
2	Ability Enhancement Courses (/	AEC)	2	Ability Enhancement Courses (	AEC)
3	Information Technology in Business Management - I	02	3	Information Technology in Business Management-II	02
3	Core Courses (CC)		3	Core Courses (CC)	
4	Environmental Management	03	4	Business Economics-II	03
5	Business Planning & Entrepreneurial Management	03	5	Business Research Methods	03
6	Accounting for Managerial Decisions	03	6	Ethics & Governance	03
7	Strategic Management	03	7	Production & Total Quality Management	03
	Total Credits	20		Total Credits	20

	*List of group of ElectiveCourses(EC) for Semester III (Any two)		** List of group of Elective Courses(EC) for Semester IV (Any two)		
	Group A: Finance E	lectives	(Any Two Courses)		
1	Basics of Financial Services	1	Financial Institutions & Markets		
2	Introduction to Cost Accounting	2	Auditing		
3	Equity & Debt Market	3	Strategic Cost Management		
4	Corporate Finance	4	Behavioural Finance		
	Group B:Marketing I	Elective	s (Any Two Courses)		
1	Consumer Behaviour	1	Integrated Marketing Communication		
2	Product Innovations Management	2	Rural Marketing		
3	Advertising	3	Event Marketing		
4	Social Marketing	4	Tourism Marketing		
	Group C: Human Resour	ce Elec	tives(Any Two Courses)		
1	Recruitment & Selection	1	Human Resource Planning & Information System		
2	Motivation and Leadership	2	Training & Development in HRM		
3	Employees Relations & Welfare	3	Change Management		
4	Organisation Behaviour & HRM	4	Conflict & Negotiation		
Vote	:: Group selected in Semester III will conti	nue in S	Semester IV		

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### **TYBMS**

(To be implemented from Academic Year- 2018-2019)

No. of Courses	Semester V	Credits	No. of Courses	Semester VI	Credits
1	Elective Courses (EC)		1	Elective Courses (EC)	
1,2,3 & 4	*Any four courses from the following list of the courses	12	1,2,3 & 4	**Any four courses from the following list of the courses	12
2	Core Courses (CC)		2		
5	Logistics & Supply Chain Management	04	5	Operation Research	04
3	✓ Project Work		3	✓ Project Work	
6	Project Work I	04	6	Project Work II	04
	Total Credits	20		Total Credits	20

✓ **Note:** Project work is considered as a special course involving application of knowledge in solving/analyzing/exploring a real life situation/ difficult problem. Project work would be of 04 credits. A project work may be undertaken in any area of Elective Courses/ study area selected

	*List of group of Elective Courses(EC) for Semester V (Any four)		** List of group of Elective Courses(EC) for Semester VI (Any four)			
	Group A: Finance Ele	ctives	s (Any four Courses)			
1	Investment Analysis & Portfolio Management	1	International Finance			
2	Commodity & Derivatives Market	2	Innovative Financial Services			
3	Wealth Management	3	Project Management			
4	Strategic Financial Management	4	Risk Management in Banking Sector			
5	Risk Management	5	Direct Taxes			
6	Financing Rural Development	6	Indirect Taxes			
	Group B:Marketing El	ective	es (Any four Courses)			
1	Services Marketing	1	Brand Management			
2	E-Commerce & Digital Marketing	2	Retail Management			
3_	Sales & Distribution Management	3	International Marketing			
4	Customer Relationship Management	4	Media Planning & Management			
5	Industrial Marketing	5	Corporate Communication & Public Relations			
6	Strategic Marketing Management	6	Marketing of Non Profit Organisation			
M	Group C: Human Resourc	e Elec	tives (Any four Courses)			
1	Finance for HR Professionals & Compensation Management	1	HRM in Global Perspective			
2	Strategic Human Resource Management & HR Policies	2	Organisational Development			
3	Performance Management & Career Planning	3	HRM in Service Sector Management			
1	findustrial Relations	4	Workforce Diversity			
5	Talent & Competency Management	5	Human Resource Accounting & Audit			
6	Stress Management	6	Indian Ethos in Management			
lot	e: Group selected in Semester III will continue	in Se	mester V &Semester VI			

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