

## **UNIVERSITY OF MUMBAI**

SYLLABUS FOR THE SECOND YEAR (SEM-III)

OF THE

BACHELOR OF MANAGEMENT STUDIES (B.M.S.)

**DEGREE PROGRAMME** 

(With effect from the academic year 2015-2016)

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Jashbhal Maganbhal Patal College of Commerce

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## Index

Semester	Course Title	Course Code
	Compulsory Courses	
	1. Managerial Economics - II	UBMSFSIII.1
	2. Principles of Marketing	UBMSFSIII.2
Semester III	3. Accounting for Managerial Decisions	UBMSFSIII.3
	4. Organization Behaviour & HRM	UBMSFSIII.4
	Any One Elective group to be selected by the learner	
	Finance Group - Electives	_
	1. Basics of Financial Services	UBMSFSIII.5
	2. Corporate Finance	UBMSFSIII.6
	Marketing Group - Electives	
	1. Consumer Behaviour	UBMSFSIII.7
	2. Strategic Management	UBMSFSIII.8
	Human Resource Group - Elective	
	1. Recruitment & Selection	UBMSFSIII.9
	2. Motivation and Leadership	UBMSFSIII.10

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## UNIVERSITY OF MUMBAI

SYLLABUS FOR THE SECOND YEAR (SEM- IV)

OF THE

BACHELOR OF MANAGEMENT STUDIES (B.M.S.)

DEGREE PROGRAMME

(With effect from the academic year 2015-2016)



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## Index

Semester	Course Title	Course Code	
	Compulsory Courses		
	1. Business Planning & Entrepreneurial Management	UBMSFSIV.1	
	2. Business Research Methods	UBMSFSIV.2	
	3. Direct Taxes	UBMSFSIV.3	
Semester	4. Production & Total Quality Management	UBMSFSIV.4	
IV	Any One Elective group to be selected by the learner		
Fina	Finance Group- Electives		
	1. Advanced Costing & Auditing	UBMSFSIV.5	
	2. Equity & Debt Market	UBMSFSIV.6	
	Marketing Group- Electives		
	<ol> <li>Integrated Marketing Communication &amp; Advertising</li> </ol>	UBMSFSIV.7	
	2. Rural Marketing	UBMSFSIV.8	
	Human Resource Group- Electives		
	Training and Development in HRM	UBMSFSIV.9	
	2. Change Management	UBMSFSIV.10	



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